

## **Retail Catering Insurance**

## Target Market Statement (Version 10/2021)

Product Name	Retail Catering
Product Type	Commercial Lines general insurance product suitable for individual
	customers, sole traders and companies
Who is the product	This is a commercial insurance product suitable for individuals and
designed for?	organisations wishing to insure the risks of running their restaurants,
	takeaways and gastropubs within the United Kingdom.
Who is the product not	<ul> <li>Restaurants, takeaways and gastropubs outside of United</li> </ul>
appropriate for?	Kingdom, Channel Islands and Isle of Man.
	<ul> <li>Businesses trading later than 1am or offering any form of</li> </ul>
	entertainment that involves customer participation in physical
	activities
	<ul> <li>Businesses with a Food Hygiene Rating Score below 2 or rated as Failed / Improvement Required in Scotland</li> <li>Listed buildings, long term unoccupied risks, premises undergoing</li> </ul>
	refurbishment or of considerable combustible construction
	<ul> <li>Any company where the proprietor, partner or director of the</li> </ul>
	business, whether in a personal capacity, or as the proprietor,
	partner or director of any other business, has ever been served with
	a CCJ or equivalent, been declared bankrupt, has criminal
	convictions, has been involved in a business which went into
	liquidation, administration or voluntary wind up, has had insurance
	declined, cancelled or special terms applied, has had a fine or
	prohibition notice from HSE or under the Fire Safety Order 2005 or
	has been disqualified from holding a directorship
	• Premises in a poor state of repair, not self-contained or without
	own means of access or where the insured does not have sole
	control over security
	Businesses without a written Fire Risk Assessment or an Electrical
	Installation Condition report (EIC) issued by an electrical contractor
	accredited by NICEIC or ECA



CHINA TAIPING	
What are the mandatory	This product provides the following cover, up to agreed specified
product features that will	limits:
meet the needs,	● Contents
characteristics and goals of	Business Interruption
the target market?	●Money & Personal Injury
	• Goods in Transit
	● Deterioration of Stock
	●Employers' Liability
	●Product and Public Liability
	●Legal Expense
	●Loss of Licence
	●Equipment Breakdown
Does the product include	The following additional optional cover can be arranged:
optional covers?	<ul><li>Buildings</li></ul>
	●Theft by Employee
	●Home Contents
	•All Risks on Specified Items
Additional Benefit	CyberScout Hotline
How should this product	●This product can be sold face to face or via the telephone or by
be distributed?	postal application.
	•This product can be sold with the active assistance and guidance of
	an insurance intermediary to select the appropriate level of cover.
	●This product can be sold via e-commerce, B2B or B2C platform.
What should distributors	To ensure the customer receives fair value for this product, care
do to ensure the product	must be taken to ensure no duplicate cover exists or is caused by an
provides fair value to the	add-on where that cover is already provided by the policy.
end customer?	Commission, fees or charges passed onto the customer must be
	proportionate to the service provided and provide fair value.
Additional Product	This document is to be read in conjunction with the appropriate
Literature	policy wording and summary which is available on CTIUK's Website